



# **ANNUAL MEETING**

**OCTOBER 21, 2021**

# WELCOME

We are glad you're here.

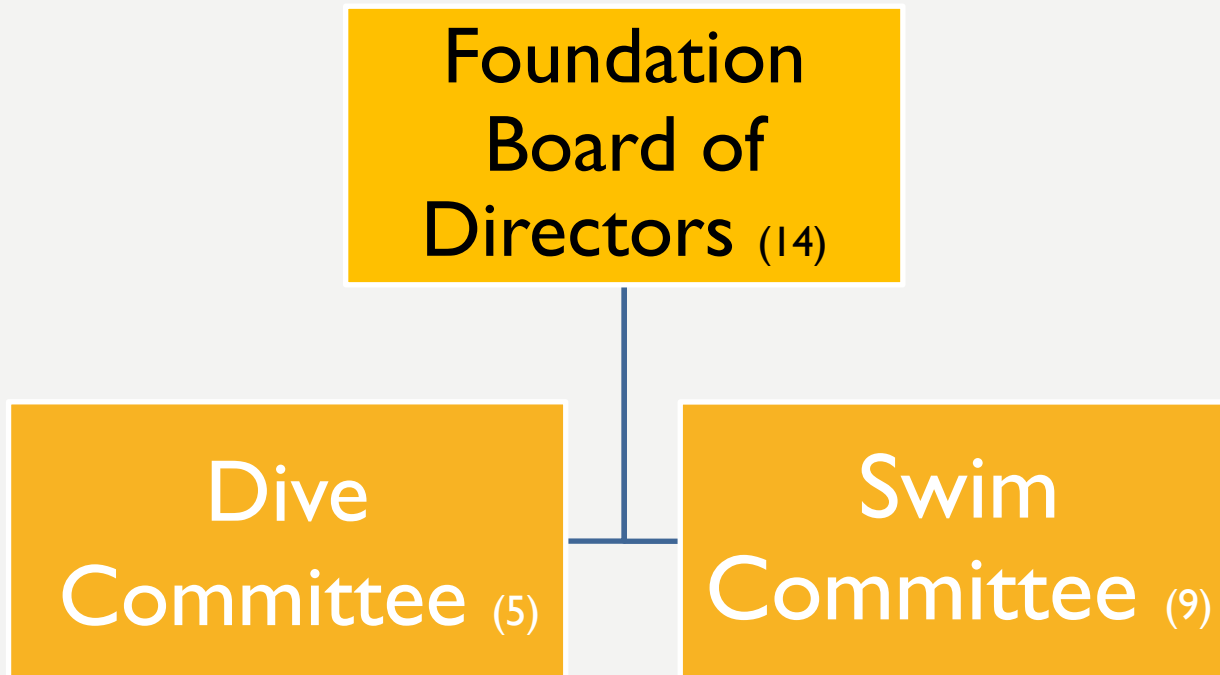
Please be sure to sign in (swim)  
so you get your volunteer credit.



# AGENDA

- Welcome & Opening Remarks – Michele Mitchell
- Recent Changes – Andy Titus
- Introduction of new Executive Director – Andy Titus
- Foundation Board Introductions – Andy Titus
- Dive & Swim Committee Members – Andy Titus
- Nadadores Family – Kris Yellin
- City Partnership – Kris Yellin
- Coaches Reports – Sarah Dawson & Michele Mitchell
- Financial Report – Mike Gallegos
- Elections – Kris Yellin

# MVN FOUNDATION GOVERNANCE STRUCTURE



# CURRENT FOUNDATION BOARD MEMBERS

## Board Officers

President – Andy Titus (D)

Vice President – Kris Yellin (S)

Secretary – Sara Jack (D)

Treasurer – Mike Gallegos (S)

\*Board Members hold internal elections for Officers. The Presidency rotates every two years between Swim and Dive representatives.

## Board Members

Alli Breton – Member (S)

Blanca Ruiz-Conot – Member (D)

Brendan Herlihy – Member (S)

Julie Malley – Member (S)

Jim Montrella – Member (S)

Troy Roelen – Member (D)

Rich Saeger – Member (S)

Angela Taylor – Member (S)

Rick Wong – Member (D)

Mindi Wolf - Member (S)

**D = Dive; S = Swim**  
**Vacant or Term Expires**

# CURRENT DIVE COMMITTEE MEMBERS

Chair – Blanca Ruiz-Conot (F)

Treasurer – Andy Titus (F)

Secretary – Laura Fox

Parent Liaison – Shannon Giese

At Large Member – Stacia Roelen



**F = Foundation.**

**Committee Term Expires**

# CURRENT SWIM COMMITTEE MEMBERS

Chair – Kris Yellin

Treasurer – Michael Gallegos

Secretary – Angie Taylor

Member – Brendan Herlihy

Member – Alli Breton

Member – Rich Saeger

Member – Jim Montrella

Member - Mindi Wolf

Member - Julie Malley

***All Swim Committee Members are Foundation Members***

# MISSION STATEMENT

The Mission Viejo Nadadores' program is dedicated to providing opportunity and encouragement for all its athletes to make an uncompromised commitment to the pursuit of excellence and, through the process of striving to be the best that they can be, to acquire life-enhancing attributes such as integrity, discipline, teamwork, and sportsmanship. As *an organization*, we will protect our athletes by providing a safe, healthy, and positive environment for *all of our athletes*.





# DIVERSITY AND INCLUSION STATEMENT

The Mission Viejo Nadadores reaffirms our commitment to diversity, equity and inclusion both on and off the pool deck. We acknowledge and understand that our staff members, athletes and volunteers are from a multitude of backgrounds and identities. Our team stands by our mission statement and are committed to being an organization that demonstrates ethics, integrity and fosters a healthy and positive environment for all of our athletes and staff. Our tradition of excellence will continue to ensure an inclusive, welcoming, and non-biased environment for **EVERYONE** in our Nadadores family and in our community.

The Mission Viejo Nadadores condemns all forms of racial and social discrimination or injustices. We stand for equality for **ALL** people. We join our national governing bodies, **USA** swimming and **USA** diving, in their commitment to identify and lead in reducing barriers, to create opportunities for inclusion, and to increase fairness throughout our sports. In doing so, the Mission Viejo Nadadores Foundation is forming a Diversity, Equity and Inclusion (DEI) committee to foster increased awareness and to combat discrimination in all forms.

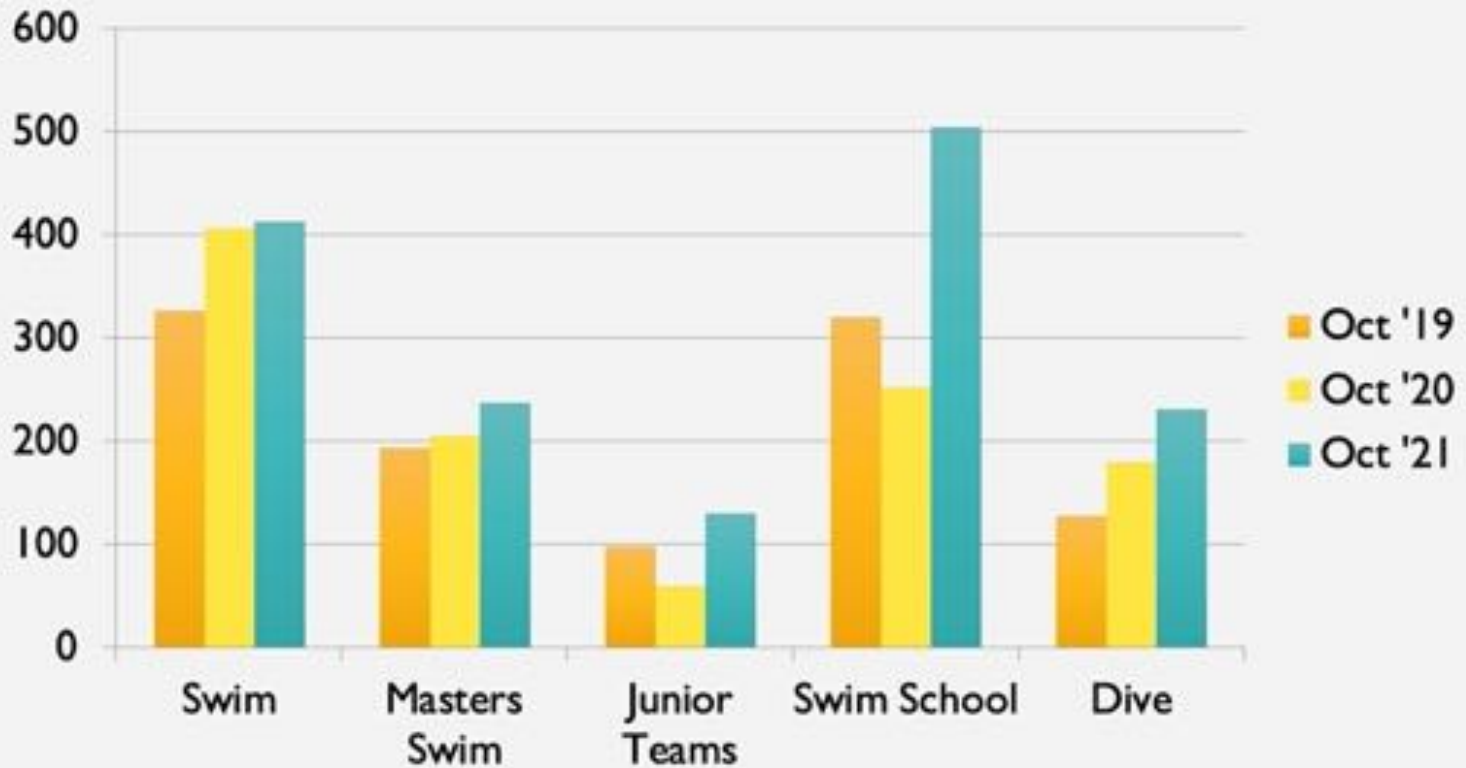
# **MVN FOUNDATION IS A 501C3**

## **TAX ID 33-0099234**

### **COMPOSITION OF MVNF**

<b>TOTAL</b>	<b>1,515</b>
Swim Team	413
Masters Swim Team	237
Junior Teams	130
Swim School	504
Dive Program	231

# GROWTH IN PROGRAMMING



# NADADORES FAMILY

## ALL AGES FROM 6 MONTHS TO 99+ YEARS



- Learn to Swim
- Junior Teams
- Age Group Teams
- Senior Teams
- High Performance Team
- Masters Team



- Learn to Dive
- Novice Program
- Gym2Dive Program
- Junior Olympic Team
- National Team
- Masters Team
- High School



# CONTINUING OUR TRADITION OF EXCELLENCE

Commitment from **EVERYONE:**

**Athletes, Parents, Coaches, Community and Leaders**

**49 Olympians since 1968**

**(more than any other club in the US or world)**

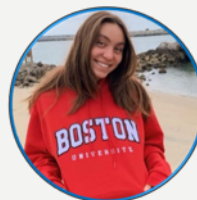
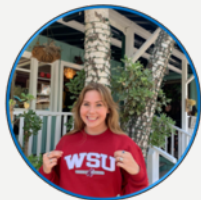
34 swimmers and coaches

15 divers and coaches



# WE HELP BUILD & DEVELOP

- Nadadores swimmers and divers have demonstrated their dedication and commitment, not only to their sport, but also to their education.
- Over **85%** of Nadadores have achieved a grade point average of **3.5** or higher and many are on the Superintendent's Honor Rolls.
- **Academic and athletic scholarships to the most prestigious colleges and universities.**
- Schools such as Harvard, Yale, Princeton, MIT, Stanford, USC, UC Berkeley, UCLA, UCSD, UCSB, UCSC, Cal Poly, Cornell, Brown, All Four Service Academies – Annapolis, Air Force, Coast Guard and West Point, New York University, Northwestern, University of the Pacific, Duke, University of Minnesota, Boston University, and Michigan to name only a few of the 100's of great schools of higher education.
- **Learning life's lessons from their time with the Mission Viejo Nadadores helps them to become productive members of society.**



# MISSION VIEJO NADADORES

- One of the most decorated clubs in the history of United States Swimming and Diving. Over the past 12 years USA Swimming recognized the Top 20 Clubs in the country with their highest award the Gold Medal Club Award. The Nadadores have received this award 11 of 12 Years!
- The TOP USA Swimming Gold Medal club in California!
- The Dive Team has produced 8 Olympic Gold Medals, won 51 National Championships and is the only team ever to sweep all four World Championships in one year.
- The Swim Team has produced 47 National Team Championships, 22 World Records, 20 Olympic Medals, 5 Individual World Championship titles and 150 individual National Championships, as well as 91 American Records, 22 World Records and 138 Academic All-Americans over the years.



# VOLUNTEER SPOTLIGHT: SWIM

## Preston Hammontree

Preston, who was once a Nadadore himself, has come back to the team as a parent who took his favorite job of Meet Set up and made it his own. Every Nadadore team event we have, Preston takes pride in his meticulous pre-planning to make sure that when our Nadadores come on deck the next day, that every detail has been prepped for the swimmers to be successful. Preston, as Set-Up Chairperson, rallies his volunteers and gets everyone involved to share his pride for our team!

## Raffy Rodriguez

Every parent who has struggled to get their swimmer dropped off at a meet knows how crucial smooth parking can be at a meet. Once the least favorite of all jobs, Raffy has taken the position of Parking Chair and created a crew who not only takes pride in getting our swimmers and parents on deck safely -- but he and his team make it fun! Raffy loves talking to our volunteers and recognizing our individual strengths that makes the Nadadore Community what we are known for!



# VOLUNTEER SPOTLIGHT: DIVE

## Blanca Ruiz-Conot

Blanca has been the ultimate volunteer for 7 years. She has been the diving committee chair, a Foundation member and has been responsible for numerous fundraising and team activities. She is "central dispatch" for the program's parents and athletes and continues to be an asset to the program in so many ways. Thanks Blanca!

## Sara Jack

The "Team Mom," Sara was instrumental in organizing and creating fun and funny "goodie bags" for divers at the championship meets. She serves as the secretary of the Foundation and has whipped the minutes and storage of important documents into shape. She is an incredible cheerleader for the team – always with a smile and helping hand. You're the best, Sara!

# PARTNERSHIP WITH THE CITY OF MISSION VIEJO





# City Partnership



Oso Fit Health Fair

Walk Against Drugs

Inner Coastal clean-up

Oso Creek Trail



Relay for Life

Water Safety Month (May)

MV Diversity and Inclusion Task Force



# CITY PARTNERSHIP



- Enrolled over **100,000 children** in learn to swim and dive programs, participate in our Age Group, National, Olympic Development Teams, as well as our Masters' Program
- Over the past **50 years**, we estimate the Nadadores' **positive annual fiscal impact** on the local economy to be in the millions!
- Thousands of events have attracted tens of thousands of visitors from around the world. These visitors stayed in local **hotels**, ate in local **restaurants** and shopped in our **local businesses**, contributing millions of dollars to our local economy.

# MISSION VIEJO CITY COUNCIL



**Patricia  
Kelley  
Mayor**



**Brian Goodell  
Council  
Member**



**Wendy  
Bucknum  
Council Member**



**Greg Rath  
Council  
Member**



**Ed Sachs  
Council  
Member**

# COACHES' REPORTS



**Sarah Dawson**  
**Team Operations**  
**Director**

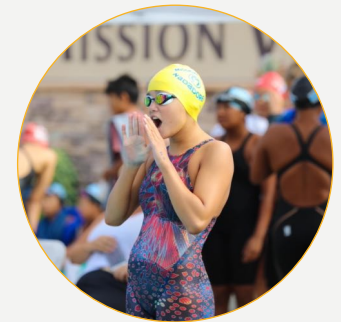


**Michele Mitchell, Ph.D.**  
**Head Coach**  
**High Performance**  
**Director**



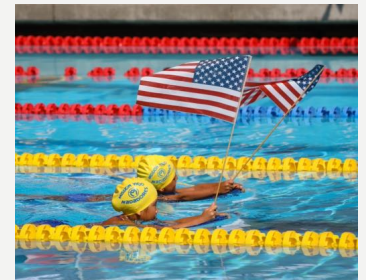
# SWIM

- Swim Operations – Return to Excellence
- 2020-2021 Team Year in Review
  - Age Group
  - Senior
  - Masters
- 2021-2022 Upcoming Home Events
- Swim School
- 2021 Swim-A-Thon



# SWIM OPERATIONS – RETURN TO EXCELLENCE

- Coming out of COVID
  - Began swim meets in February 2021
  - Hosted a total of 14 swim meets Feb-Sept including TYR Pro Series, Swim Meet of Champions and Summer Junior Olympics
- Flexibility
  - Continued to shift to provide best opportunities for all athletes
- Growth
  - As one of the first to re-open and provide meets in SCS, we were able to grow the program and retain new swimmers because of our programming





# AGE GROUP COMPETITIVE SUCCESS

- MVN ranked 34<sup>th</sup> on ASCA's 2021 Top 100 USA Age Group Teams
- Coach Jacinta ranked in Top 50 AG coaches in USA by ASCA 2021
- 8 Age Group Swimmers Named in Top 20 in the USA by ASCA 2021
- New MVN Team Records
  - 11/12 Boys: 100 Free, 100 Back, 200IM, 200 Breast, 200/400 Medley Relay, 200/400 Free Relay
  - 13/14 Boys: 200/400 Medley Relay, 200/400 Free Relay
  - 13/14 Girls: 200/400 Medley Relay, 200 Free Relay



# SENIOR SWIMMING REPORT

- TYR Pro (April 2021)
  - Successful National-level Meet hosted @ home
  - Katie Crom 1<sup>st</sup> place 200M Fly
- Open Water Nationals (April 2021)
  - David Heron – 10K Elite National Champion
- Olympic Trials (Omaha, June 2021)
  - 11 athletes qualified; 4 athletes qualified for Olympics
- 2021 Futures Championships, Santa Clarita
  - Sydney Willson 1<sup>st</sup> place 800/1500 FR
  - Women's 3<sup>rd</sup> place Overall
- 2021–2022 National Junior Team Roster
  - Justina Kozan: 200 FR, 200 FL, 200/400 IM
  - Katie Crom: 400 FR, 200FL
- 2021-2022 National Team
  - Haley Anderson: 400/800/1500FR; 10K
  - Annie Lazor: 100/200 BR
  - Zach Apple: 100/200 FR
  - Michael Brinegar: 800/1500 FR; 10K
  - David Heron: 10K





# OLYMPICS IN TOKYO

## ATHLETES AND ALUMNI

- Michael Brinegar: 800 Free, 1500 Free
- Haley Anderson: 10K Open Water
- Zach Apple: 100 Free, 4x100 Medley Relay, 4x100 Free Relay, 4x200 Free Relay
- Annie Lazor: 200 Breast
- Alumni Katie McLaughlin: 4x 200 Free Relay
- Alumni Tom Shields: 100 Fly



# MASTERS COMPETITIVE SUCCESS

- 6 hosted 1-Day and 1 Open Water Swim Meets
- 2021 SW Zone Summer Championship Meet
  - 1<sup>st</sup> Overall Team Champion
- Team Records Broken: 53 individuals, 10 relays
- 3 USMS National Records
- 164 Individual & 37 Relay Top 10 National Times
- 16 All American Individual Swim (1<sup>st</sup> in the USA)
- 8 All American Relay Swim (1<sup>st</sup> in the USA)



**"MV Masters Swimming is an exciting, fun and dynamic workout for adult swimmers of all ages and abilities"**

We have 14 parents with age group swimmers on the team.

We have room for many more!

Mission Viejo Nadadores Masters' swimming exists to promote health and fitness in its members who participate in a variety of ways ranging from lap swimming to local, regional, national, and international competition.



**Don't delay join us today!**



# UPCOMING HOME MEETS

- Jessie Rees MVN Turkey Classic (November 2021)
- ISCA Elite Showcase (February 2022)
- Fran Crippen Memorial Swim Meet of Champions (April 2022)
- TYR Pro Series (June 2022)
- SCS Junior Olympics (July 2022)
- SW Regionals Masters Meet (July 2022)



# SWIM SCHOOL



- New programming for 2021:
  - Mommy and Me
  - Adult Learn to Swim
  - High School Novice Prep Team
  - Offsite Lessons in RSM Solana Pool
- Junior Team
  - 143 swimmers currently enrolled and growing
  - Continuing to transition swimmers from school to team
- 2021 Summer Satellite Team
  - Ran in 5 locations with limited participants
  - 2022 schedule: May 16th - August 6th



# 2021 SWIM-A-THON

July 3, 2021

- #MVNJoy2021
- Raised over goal – THANK YOU PARENTS and SWIMMERS!
- Silent Auction Online raised \$4K
- Prizes for Swim-a-thon distributed to athletes in September
  
- What happens to Swim-a-thon Money?
  - Helps defer cost of operating budget to keep dues low
  - Feeds scholarship fund to help MVN families in need
  - Helps raise money for large purchases

**\$138,000**



# DIVE

- Membership: 2018 - 72 divers  
2021 - 231 divers
- Staff: 2018 - 4 FT/3 PT  
2021 - 4 FT/8 PT
- Budget finished profitable
- Hosted 8 events at the MAC
- 2021 Graduated 17 seniors



2021 MV Diving Membership	
Team (Elite I, II, III)	46
Silver, HS, Comp. Blue	25
Novice	35
Lessons	70
Gym2Dive	20
Masters	10
College (summer)	15
Long Term Visitors	10
<b>Total</b>	<b>231</b>







**2021 NATIONAL TEAM**

# COMPETITIVE SUCCESS - 2021

## USA Diving Team National Champions!!!

(first time in 18 years) - 33 divers qualified to Nationals



# **COMPETITIVE SUCCESS - 2021**

## **USA Diving Team National Champions!!!!!!**

**(first time in 18 years)**

**33 divers qualified to Nationals**

**5 divers competed in the Olympic Trials**

**2 Junior Pan American Games Qualifiers**

**2 Junior Pan American Games Silver Medalists**

**1 Jr. World Championship Qualifier**

**Won Zone F and Zone E Championships**

**Won Region 10 and Region 12 Championships**

**Won AAU Red/White/Blue Western National Championships**

# PREVIOUSLY HOSTED EVENTS AT THE MAC

Region 12 Champs – May 2021

J Serra Invite – May 2021

Various HS Duals – April 2021

CIF Sectionals – May 2021

AAU R/W/B Nationals – May 2021

Zone F Champs – July 2021



# COMMUNITY OUTREACH

Discover a Diver – free diving lessons –  
summer 2022

Walk Against Drugs – October 2021







**Bagels and Bravos**  
**Fundraising Event**

100% of proceeds go directly toward the purchase of 2 new diving boards for use by everyone

**Sunday, December 6, 2021**  
**7:30 a.m. - 3 p.m.**  
(assigned times depending on grade level)

RSVP required/NO WAIVERS  
Office: mvnd@gmail.com  
\$20/per person donation is suggested  
Limited Space

- Socially distant tables or chairs
- Pre-packaged meals
- Don't forget to bring your own water bottle
- Additional donations are appreciated

## 2021 FUNDRAISING EVENTS

**Bagels and Bravos –  
raised appx. \$20,000**

**Bleacher Build – raised  
\$165,000 (construction  
pending)**

**Splash Video –  
sponsored by a parent**

# UPCOMING SCHEDULED FUNDRAISING EVENTS

See's Candy Sales  
Dive-a-thon



# UPCOMING SCHEDULED 2021-2022 EVENTS

- December 2021: Chris Vonk Invitational
- February 2022: Mountain Pacific Conference Championship (college)
- March 2022: Dr. Ron O'Brien Invitational







# **FINANCIAL STATUS**

# MVNF FINANCIAL REPORT

- MVNF: a tax-exempt 501c3 (Non Profit Organization)
- Swim and Dive programs more closely aligned – one MVN
- 2019/2020 Fiscal Year Audit and Tax Returns completed and filed – clean opinion
- Detailed cash-based 12-month Budget monitored monthly
  - Staff and Coaches involved
  - Monthly full unaudited financials reported to Board by Treasurer
- Program growth, fiscal responsibility, City of MV support, and govt. programs have returned the program to a very fiscally healthy organization
- If you have any financial questions please email our Treasurer, Mike Gallegos, at [mgallegosacct@gmail.com](mailto:mgallegosacct@gmail.com)

# FINANCIAL REPORT

Key Highlights on Balance Sheet at 9/30/2021:

- Strong Balance Sheet – current assets far exceed current liabilities
- Cash & current assets - \$2,156,321
- Total Liabilities - \$1,307,868
- Equity - \$2,381,967

Mission Viejo Nadadores Foundation  
Consolidated Balance Sheet  
As of September 30, 2021

	Total
<b>ASSETS</b>	
Current Assets	
Cash	\$ 1,898,149
Investments	167,152
Receivables	31,367
Prepays	21,653
<b>Total Current Assets</b>	<b>\$ 2,118,321</b>
Fixed Assets	
Fuel Equipment	\$ 323,629
Office Equipment	22,839
Furniture, Facilities and Fixtures	10,841
Computer Equipment	60,650
Right of Use - WAC	1,577,231
Accumulated Depreciation	(543,257)
Construction in Progress	29,200
<b>Total Fixed Assets</b>	<b>\$ 1,833,933</b>
<b>TOTAL ASSETS</b>	<b>\$ 3,952,254</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	\$ 32,965
Deferred Revenue	2,430
Accrued Payroll and Employer Taxes	60,170
Accrued Vacation	50,346
Current Portion of Note Payable	81,907
Loan Payable	5,099
Accrued Expenses & Other Current Liabilities	2,210
<b>Total Current Liabilities</b>	<b>\$ 259,027</b>
Long-Term Liabilities	
City of MV WAC Note Payable	\$ 935,907
PPP Funds	-
SBA Loan	371,961
<b>Total Long-Term Liabilities</b>	<b>\$ 1,307,868</b>
<b>Total Liabilities</b>	<b>\$ 1,566,895</b>
Equity	
Retained Earnings	\$ 442,009
Net Assets	915,219
Board Designated Reserve	200,000
Net Income	1,164,819
<b>Total Equity</b>	<b>\$ 2,381,967</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 3,952,254</b>

# FINANCIAL REPORT



Strong cash flows  
from operations  
\$1.14M



Swim Net Revenues  
\$766,913



Dive Net Revenues  
\$417,906

## Mission Viejo Nadadores Foundation Consolidated Statement of Cash Flows October - September 2021

	Total
<b>OPERATING ACTIVITIES</b>	
Net Revenue	\$ 1,184,819
Adjustments to reconcile Net Revenue to Net Cash provided by operations:	
Accounts Receivable	770
Other Receivable	11,267
Prepaid Expenses	(4,071)
Employee Receivable	963
Accounts Payable	(23,658)
Credit Card Payable	(4,028)
Deferred Revenue	(5,535)
Current Liabilities	(20,584)
Accruals	4,584
Total Adjustments to reconcile Net Revenue to Net Cash provided by operations:	\$ (40,292)
Net cash provided by operating activities	\$ 1,144,526
<b>INVESTING ACTIVITIES</b>	
Investments	627
Equipment - Pool	(76,623)
Equipment - Computer/Electr	(15,525)
Accumulated Depreciation	139,517
Net cash provided by investing activities	\$ 47,995.17
<b>FINANCING ACTIVITIES</b>	
City of MV MAC Note Payable	(96,914)
SBA Loan	(7,979)
Net cash provided by financing activities	\$ (104,893)
Net cash increase for period	\$ 1,087,628
Cash at beginning of period	810,521
Cash at end of period	\$ 1,898,149

***\*Numbers are preliminary until  
annual audit completed***

# MVNF RESULTS 2019-2022

	<b>Revenues</b>	<b>Cash Flow from Operations</b>
FYE 9/30/2022 Budget	\$3,896,474	\$159,931
FYE 9/30/2021 Prelim	\$1,184,819	\$1,144,526*
FYE 9/30/2020 (Audited)	\$3,282,211	(\$423,303)
FYE 9/30/2019 (Audited)	\$3,762,095	\$481,113

\* Includes PPP loan proceeds of \$374,407



**BOARD  
ELECTIONS**

# BOARD CANDIDATES

- Swim (3 open seats)
  - Alli Breton
  - Preston Hammontree
- Dive (2 open seats)
  - Blanca Ruiz-Conot
  - Laura Fox

Nominations from the floor

# VOTING INSTRUCTIONS

**Swim: 3 open seats**

Turn in ballots at end of meeting

**Dive: 2 open seats**

Turn in ballots at end of meeting or  
send ballots to [office.mvnd@gmail.com](mailto:office.mvnd@gmail.com)

By 11:59:59pm TONIGHT

Thank you for attending!

Questions? Email [president@mvnswim.org](mailto:president@mvnswim.org)